District of
Columbia takes
on key equitable
development tool:
inclusionary
zoning

#### **Cheryl Cort**

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Coalition for Smarter Growth
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Inclusionary Zoning

Thorny Issues session, Friday, Jan. 30, 2015 New Partners for Smart Growth



The Harper, 1919 14<sup>th</sup> St NW by U Street Metro station; 11 IZ units (photo by author)

# New Strength of D.C.'s Housing Market

Population & Households: 1990 to 2011

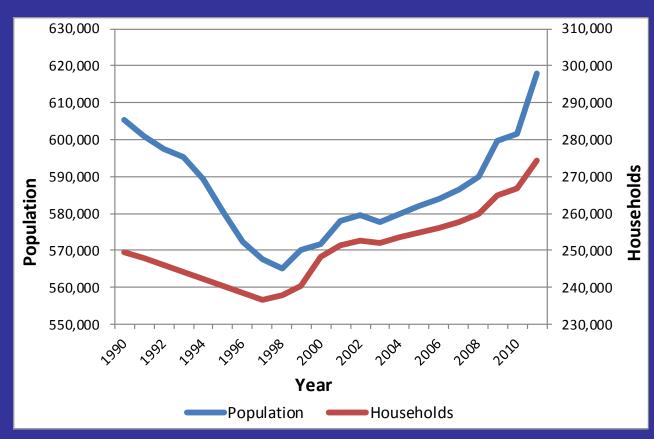
First population gain in 50 years

Since 2000, population grew by over 70,000

Today, housing prices & production are higher than pre-recession peak

D.C.'s low cost rental housing stock shrunk by half since 2000

1 in 5 DC households pay more than half income in housing, a 40% increase from 2000



Source: US Census Bureau, DC Office of Planning

2013 population estimate: 646,449

# Affordable units declining sharply

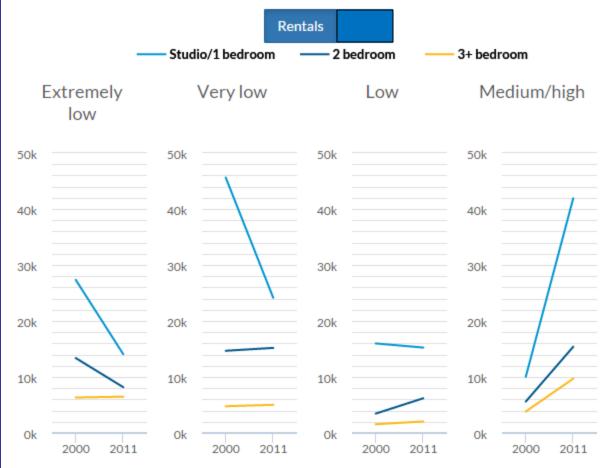
2005-2012

Rental market growth: 12,500+

\$800/month rentals fell by half

While \$1000/month rentals nearly doubled

#### Number of Affordable Units by Income Level



Sources: US Census 2000 and American Community Survey 2011 microdata (obtained from IPUMS-USA) tabulated by NeighborhoodInfo DC

Source: Urban Institute, "Washington, DC: Our Changing City:"Housing" 2014

# Policy Context for Inclusionary Zoning

#### **Public Funds**

2002 Housing Act dedicates funds to Housing Production Trust Fund, FY14: \$40 million, \$100 million promised 7,500 units produced since 2002

2007 Local Rent Supplement

### **Public Lands**

2004 Anacostia Waterfront Corporation 2014 Public Lands Act: 30%/20% at 30%, 50% & 80% AMI

### **Private Lands**

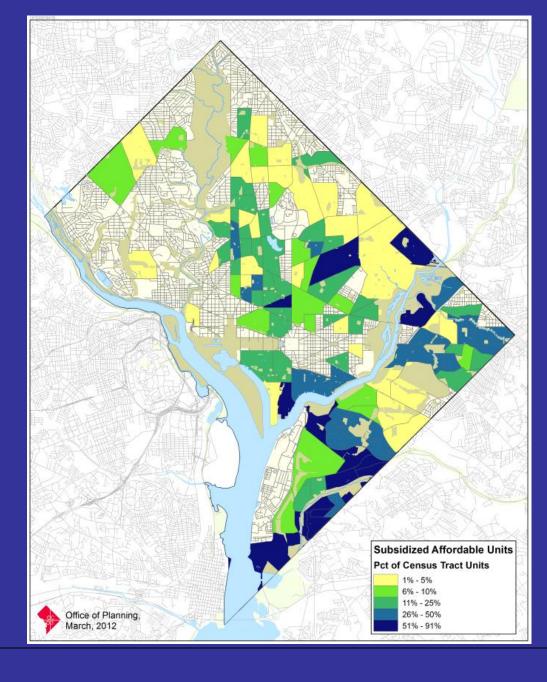
2006 (policy), 2009 (implementation) Inclusionary Zoning



Board of Capital Manor Cooperative, 1400 Block of U Street, NW – 3 blocks from the U Street Metro station. (photo by author)

# Geography of affordable housing

Subsidized housing is concentrated in lower income, eastern parts of city



# Campaign for Mandatory Inclusionary Zoning (CMIZ), 2003

Partners from justice, labor, housing, legal, services, environmental groups

Key members: ACORN, D.C. Affordable Housing Alliance (AHA), AFL-CIO, Center for Community Change, DC Jobs with Justice, Jews United for Justice, PolicyLink, + 50 groups

#### **Campaign Elements**

- Policy, Legal, Financial
- Grassroots mobilization
- Public outreach
- Media
- Political



DC Zoning Commission hearing (photo by author)

# DC's Inclusionary Zoning Program

- Mandatory, covers most development, except downtown, some historic districts
- Set aside: 8% or 10%
- Income targeting:
  - 10% split between 50% & 80% AMI for low rise or 75% of bonus density
  - 8% all at 80% AMI for high rise or 50% of bonus
- Compensation: 20% density bonus
- Term: Life of development
- Limits off-site alternatives & fee in lieu to ensure mixed income housing
- Threshold: 10 units or more projects

#### DC IZ Timeline

- 2002: Housing Act 2002
- 2003: D.C. Office of Planning Task Force on Voluntary Process; Campaign for Mandatory Inclusionary Zoning (CMIZ) launched
- 2006: Inclusionary Zoning adopted by Zoning Commission & City Council
- 2007-2009: Executive regulations delayed until August 2009
- 2010: DC housing market rebounds but thousands of pipeline units grandfathered
- 2011: First 2 IZ units on market, city unprepared, unsold, lawsuit
- 2013: IZ Annual Report shows 30 IZ units, 2 at 50% AMI
- 2014: 100+ IZ units in market; advocates call for lower income targeting; Mayor Gray administration resists strengthening
- 2015: Mayor Muriel Bowser takes office

# Results to date

Rough start – Mayor Fenty's 2 year delay of regulations, grandfathering, FHA foreclosure conflict, lawsuit, poor administration, understaffing

100 units on market, 1000s in pipeline

33 leased, 4 sold

80%+ of IZ units are at 80% AMI (\$78,000/year for 3 & above DC's median household income)

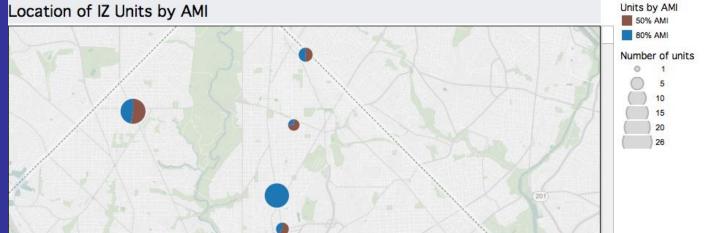
Less than 20% at 50% AMI (under \$50,000/year for 3)

DC housing market production continues to be at all time high – IZ appears to have little or no effect on production



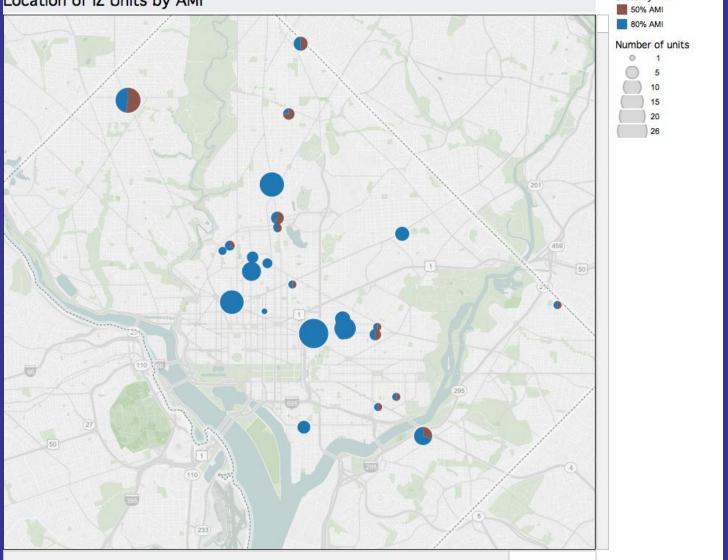
Under construction: 5333 Connecticut Ave. NW in affluent Chevy Chase by Cafritz. 19 IZ units: 10 at 50% AMI, 9 at 80% AMI, Source: http://5333connave.com/

#### Distribution tracks market rate production, includes affluent upper NW



1 bedroom IZ rent: \$1,610

1 bedroom IZ unit for sale: \$220,100



# Lessons from the campaign

Build a broad coalition for constituencies & skills

Find a few good developer friends

Build a strong policy off of best practices principles

Know your politicians and decision-makers



The Drake, 1355 17<sup>th</sup> St NW, Dupont Circle, 17 IZ units (photo by author)

# Lessons from implementation

Beware of executive rulemaking delay

Be prepared to administer program

Finding the right income targeting – too high vs too low

Carefully consider program flexibility – too tight vs. to loose

Get a nickel for every time someone says IZ is not the panacea



2221 14<sup>th</sup> St, NW,, 30 unit building with 4 IZ units under construction near the U Street Metro station (photo by author)

# Sustainability over time

Keep officials informed

Ongoing challenges: conflict over long term affordable homeownership; condo fees; stewardship

Adequate government staffing now in place

Implementation regulations revisions should smooth administration, ease compliance

Stabilized administration allows for advocates to press for policy revisions – esp. lower income targeting

Strong market tool – DC's housing market continued strength means can do more



Ava H Street, 318 I Street, NE, 14 IZ units (photo by author)

#### Thanks!

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SB Urban's 90-91 Blagden Alley proposal; 11 IZ units in a project planned near the Mt. Vernon Sq./7<sup>th</sup> St/Convention Center Metro station. (source: SB Urban)

# 2006 Campaign for Mandatory Inclusionary Zoning Steering Committee

Cheryl Cort, Washington Regional Network for Livable Communities (now Coalition for Smarter Growth)

Tonya Love, Metropolitan Washington Council, AFL-CIO

Pocahontas Outlaw, DC ACORN

Nina Dastur, Center for Community Change

Avi Rosenblit, Jews United for Justice

Tad Baldwin, retired housing finance expert and developer; Ward 3 Smart Growth Coalition/Ward 3 Vision

Mackenzie Baris, DC Jobs with Justice

Janet Brown, DC Affordable Housing Alliance

Elinor Hart, DC Affordable Housing Alliance

Jim Campbell, Somerset Development

Radhika Fox, PolicyLink